

Sales Executive



We want the *best*. Unleash your true potential with us!

There are many great sales jobs in the world and the best and the brightest sales champions always have choices when choosing a career path. Welcome to an amazing sales role in a unique kind of industry. As a leader in the not-for-profit space, CDHF is a new breed of organization that is redefining the way corporations and sponsors engage with the industry. This is an extraordinary and exciting opportunity for the right candidates to grow their already successful sales careers and experience unlimited earning potential within an innovative, team-oriented environment.

We involve a highly collaborative, personalized approach to winning customers and are looking for bold, uncompromising outside sales hunters to bring their expertise and experience to our foundation and help turn the industry on its head. If you are that person, bring your passion and determination and get ready for some very big upside.

Here's the details to land this gig:

- Minimum of 10 years' enterprise sales experience specifically on multi-million dollar contracts to senior level corporate executives
- Possess a high level of business acumen and intelligence
- Can demonstrate successful strategic thinking and articulate business value in ways that resonate and best serve the interests of the customers and CDHF
- Openly communicates and can work collaboratively with co-workers
- Is a proven over achiever and thrives in a hyper-growth environment
- Always maintain a high level of professionalism to competitors, customers, partners and colleagues

If you successfully fit the description above then we want to speak with you. We offer the best compensation in our industry. We have a dynamic, entrepreneurial and fun work environment and our offices in Oakville and downtown Toronto are AWESOME!

To apply for the Sales Executive role with CDHF – be creative! Call us, or email your resume to careers@CDHF.ca with 'Sales Executive' in the subject line.